IL CRA in Action

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Speakers



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IL CRA Coalition



- Co-led by Housing Action Illinois & Woodstock Institute
- Over 50 members
- For both federal and IL CRA: webinars, comment letters, policy advocacy, educating and engaging community in CRA policy
- Moving forward: technical assistance for IL CRA (more on that later)

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What is the IL CRA?



Illinois Community Reinvestment Act (IL CRA)

"Each covered financial institution shall have a continuing and affirmative obligation to meet the financial services needs [of the communities where they do business,] ... including low-income and moderate-income neighborhoods, and areas where there is a lack of access to safe and affordable banking and lending services..."

(205 ILCS 735/Art. 35)

Why it's special & how it's different from federal CRA:

- <u>Regulator:</u> IL Department of Financial
 & Professional Regulation (IDFPR)
- <u>Covered entities:</u> state-chartered banks, state-chartered credit unions*, mortgage companies operating in IL*
 - *new to CRA obligations
- Part of IL Legislative Black Caucus's policy agenda passed in 2021
 - → racial equity is important!



The Exam Process Regulations: How Community Can Engage

- Exam Process & Tests
- Assessment Areas
- Submit Comments to IDFPR
- Unique considerations for credit unions & mortgage companies

Exam Process

- IDFPR will start exams in February 2025
- Exam schedules posted quarterly
- 3 tests: Lending Test, Service Test, Investment Test
- Exam results will be publicly available
 - IL-CRA ratings: Outstanding, Satisfactory, Needs to Improve, Substantial Noncompliance
- Needs to Improve or Substantial Noncompliance result → next exam will occur sooner
- Special exam procedures for small banks and small credit unions



Lending Test

- Who receives this test: banks, credit unions, mortgage companies
- Evaluates mortgage lending, small business lending, small farm lending and community development lending (+ sometimes consumer lending)
- Originations & first purchase of loans only → no loan churn
- Geographic distribution of mortgage and small business lending
 - \$ and # of loans by income level of geography
- Borrower characteristics
 - o Distribution by borrower income level for mortgages & consumer loans
 - Loans to small businesses/small farms <\$1M gross annual revenue
 - \$ amount of small business loans
 - Innovative or flexible lending practices





Service Test

- Who receives this test: banks, credit unions, mortgage companies
- Responsiveness and effectiveness of service delivery channels
- Branch network distribution and record of opening/closing branches
- Availability and effectiveness of alternative systems (e.g. ATMs, fee-free ATMs, phone or online banking, bank-by-mail or bank-at-work programs)
- Marketing of products tailored to unbanked/underbanked consumers

Investment Test

- Who receives this test: banks, credit unions
- Evaluated on innovativeness, complexity, responsiveness to community needs - inc. efforts to prevent displacement due to gentrification
- No overlap with other tests activities can't double count under lending or service test and the investment test



Community Development Activity Examples

- Material support for small credit unions
- Products and services to expand access to safe and affordable banking services
- Products and services targeted to address issues in LMI neighborhoods, e.g.:
 - Increase climate resilience
 - Mitigate environmental harm
 - Mitigate the digital divide
- Additional examples from the federal CRA rules



Assessment Areas



- Entities delineate their AAs, IDFPR reviews them.
- AAs can't reflect illegal discrimination and can't arbitrarily exclude LMI areas.
- Must be whole geographies MSAs, counties, cities, towns
- Banks: must contain the bank's main office, branches, ATMs, and surrounding areas where bank made a substantial portion of it's loans
- <u>Credit unions</u>: reflect the CU's occupational, associational, or community common bond
- Mortgage companies: Entire state, with additional review of areas with full-service offices



Submit Comments to IDFPR

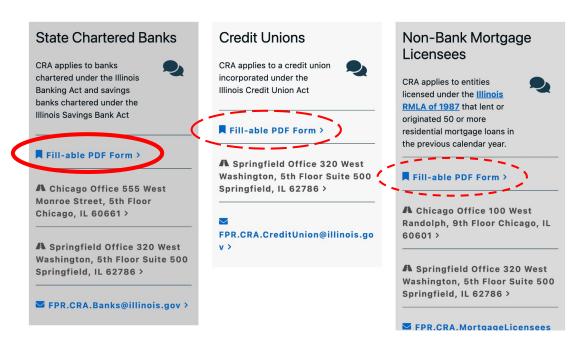
- Can submit comments to be included as part of a covered entity's exam.
- Be proactive!



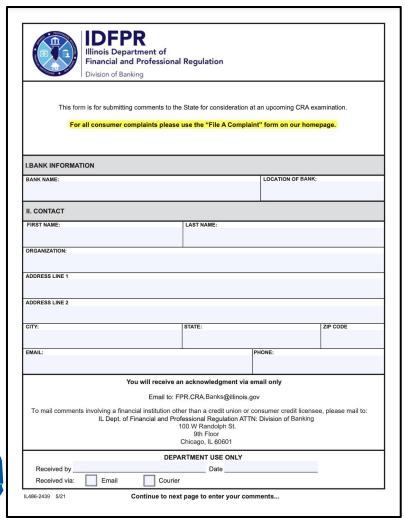


Illinois Community Reinvestment Act (CRA)

The Illinois Community Reinvestment Act (CRA) requires covered financial institutions including state banks, credit unions, and non-bank mortgage licensees to meet the financial services needs of the community with a focus on low-to-moderate income neighborhoods.



www.idfpr.illinois.gov/admin/cra.html



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Unique Considerations for Credit Unions & Mortgage Companies

- State-chartered credit unions and mortgage companies are not subject to federal CRA, but are covered by the IL CRA.
- Opportunity to forge new connections and create new partnerships.
- Keep in mind scope of institution, product offerings, and facilities.



The Federal CRA Update: Implications for Illinois



Connection to IL CRA

- While IL CRA builds on the federal CRA, stakeholders also want to ensure it won't be in conflict with the federal law for banks.
 - So, changes in federal CRA will impact IL CRA.
- National Community Reinvestment Coalition (NCRC) has detailed info about the most recent round of federal CRA changes – see the IL CRA Coalition & NCRC webinar from September on LLCRACoalition.org



Size Threshold Changes: Impact on IL banks

- Large Banks \$2B and up (prev. \$1.56B)
- Intermediate Banks \$600M to \$2B (prev. \$391M to \$1.56B)
 - → No Service Test
- Small Banks less than \$600M (prev. less than \$391M)
 - → No Community Development Test





9 banks previously would have been large banks are now intermediate banks → no Services Test under new rules (\$1.56B - \$2B)

- Signature Bank (Rosemont)
- First Bank Chicago (Highland Park)
- Blackhawk Bank & Trust (Milan)
- Crystal Lake Bank & Trust, N.A. (Crystal Lake)
- Peoples National Bank, N.A. (Mt Vernon)
- CNB Bank & Trust, N.A. (Carlinville)
- Bank of Springfield (Springfield)
- American Commercial Bank & Trust, N.A. (Ottawa)
- Providence Bank & Trust (South Holland)



Source: FDIC Quarterly Call Report data compiled on iBanknet.com

Size Threshold Changes: Impact on IL banks

39 banks previously intermediate banks are now small banks → no Community Development Test requirement under new rules (\$391M - \$600M)

- Longview Bank (Sidney)
- Bank of Hillsboro, N.A. (Hillsboro)
- Stillman Banccorp, N.A. (Stillman Valley)
- Apple River State Bank (Apple River)
- Bank & Trust Company (Litchfield)
- Washington Savings Bank (Effingham)
- Trustbank (Olney)
- First Eagle Bank (Chicago)
- Peoples National Bank of Kewanee (Kewanee)
- FNBC Bank & Trust (LaGrange)
- Lisle Savings Bank (Lisle)
- Solutions Bank (Forreston)
- First Nations Bank (Chicago)
- Devon Bank (Chicago)
- West Town Bank & Trust (North Riverside)
- Pan American Bank & Trust (Melrose Park)
- First Secure Community Bank (Sugar Grove)
- Citizens Community Bank (Mascoutah)
- Millennium Bank (Des Plaines)

- Casey State Bank (Casey)
- First State Bank & Trust (Monticello)
- The FNB Community Bank (Vandalia)
- Bank of Belleville (Belleville)
- Germantown Trust & Savings Bank (Breese)
- Time Bank (Park Ridge)
- Better Banks (Peoria)
- First Robinson Savings Bank, N.A. (Robinson)
- First National Bank in Olney (Olney)
- American Eagle Bank (South Elgin)
- Gold Coast Bank (Chicago)
- The City National Bank of Metropolis (Metropolis)
- Hoyne Savings Bank (Chicago)
- Northwest Bank of Rockford (Rockford)
- Community Savings Bank (Chicago)
- Citizens State Bank (Lena)
- Alliance Community Bank (Petersburg)
- Eureka Savings Bank (La Salle)
- First National Bank & Trust Company (Clinton)
- The First National Bank of Allendale (Allendale)

We want the IL CRA to work!

We want this law to work!

- Advocates want this law to be implemented well and successfully so it can benefit communities across Illinois.
- The covered entities banks, credit unions, mortgage companies are <u>part of their communities</u>.
- Covered entities and nonprofits can reach out to HAI & Woodstock for help connecting.



What nonprofits should do

- Familiarize yourself with local lending data.
 - Ex. Woodstock's Data Portal can help with this (woodstockinst.org/community-lending-data-portal/)
- Make a plan for which IL-CRA exams you want to submit comments on for covered entities in your community.
- Consider how your work contributes to responsiveness to financial service needs in your community.



Mark your calendars:

In-person IL-CRA
Roundtable events for
community, nonprofit
organizations, & covered
entities.

December 5 or 6, 2024: Metro

East St. Louis

January/February 2025:

Central Illinois

February/March 2025: Chicago

See <u>ILCRACoalition.org</u> for updates & to sign up for email alerts.

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Disparity Study

- SB 3235 mandates disparity studies by the Commission on Equity and Inclusion to assess access to financial products and services in Illinois.
- Studies will focus on disparities for protected classes under the Illinois Human Rights Act.
- Identify discriminatory policies and practices, and explore opportunities for expanding Banking Development Districts in underserved areas.
- Findings may inform Illinois CRA examination processes through future rulemaking by IDFPR.



Keep in Touch!

Coalition website: event updates, latest news, coalition activities

> ILCRACoalition.org

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