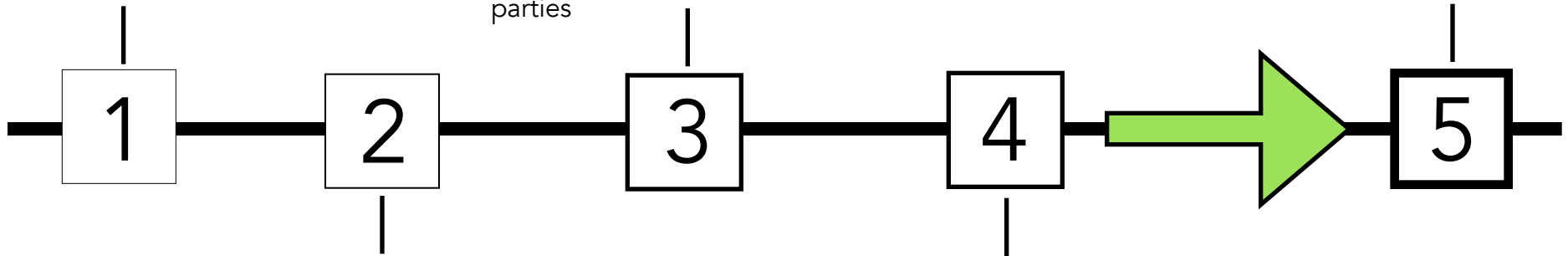


# BY-NAME LIST

- Community does not use a Common Assessment Tool and has not begun to develop a by-name list
- The entire community uses the same Common Assessment Tool
- Community has begun to aggregate the names / data from the agencies that use the CAT but don't yet have a comprehensive list
- Community has a database to keep track of the names / data from the CAT but access is limited to certain parties



- A portion of the community uses the same Common Assessment Tool but several or many agencies are not participating
- Only a % of CoC's geography covered routinely by outreach workers
- Community has begun to aggregate the names / data from the agencies that use the CAT

- The entire community uses the same Common Assessment Tool
- Community has aggregated the names / data from the agencies that use the CAT and have a comprehensive list
- Community has a database to keep track of the names / data from the CAT and access is available to all parties
- Community meets very regularly, ideally weekly, to discuss (i.e. case-conference) the by-name list
- Community minimizes duplication of outreach efforts in each geographic area
- Broader community knows who to contact if they see someone who is homeless
- Minimal time passes between someone becoming homeless and becoming known to the community

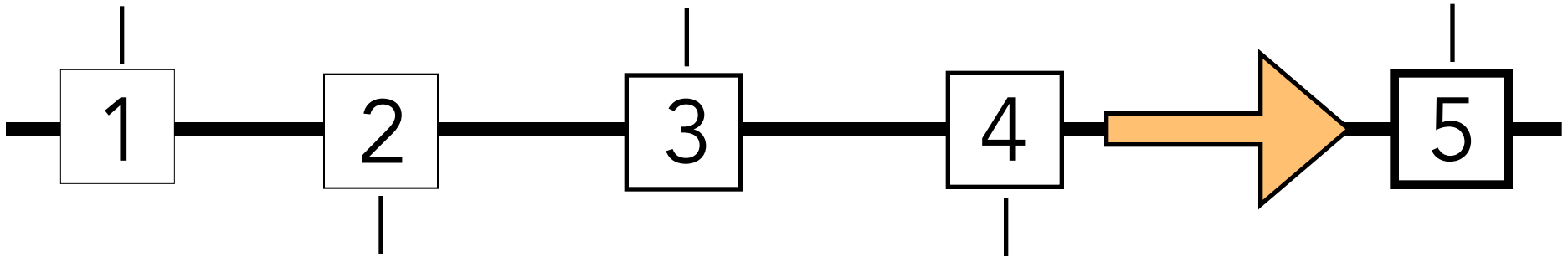
- The entire community uses the same Common Assessment Tool
- Community has aggregated the names / data from the agencies that use the CAT and are nearing a comprehensive list
- Community has a database to keep track of the names / data from the CAT and access is available to all parties
- Community meets every once in a while to discuss (i.e. case-conference) the by-name list

# TAKE DOWN TARGET

- Only the Community Organizer and/or Data Guru have seen or been involved in determining the community's Take Down Targets
- Non-existent community buy-in

- A wide variety of community stakeholders have seen the community's draft Take Down Targets and there is strong consensus among the group
- Community relies on draft Take Down Target proposed by Gap Analysis Tool rather than augmenting it with local data

- A wide variety of community stakeholders have seen or been involved in determining the community's Take Down Targets and there is strong consensus among the group
- Community has submitted local data to refine the standard chronic multiplier AND has replaced 2014 PIT with 2015 PIT or a by-name list
- Community understands how Take Down Target translates into monthly housing placement targets
- Community understands the ways in which their Take Down Targets can be further refined if not already done so -- i.e. replacing PIT data with a by-name list AND has committed to working toward that goal



- A variety of community stakeholders have seen or been involved in determining the community's Take Down Targets but there is very little consensus among the group
- Few, if any, stakeholders have embraced and taken ownership over Take Down Targets

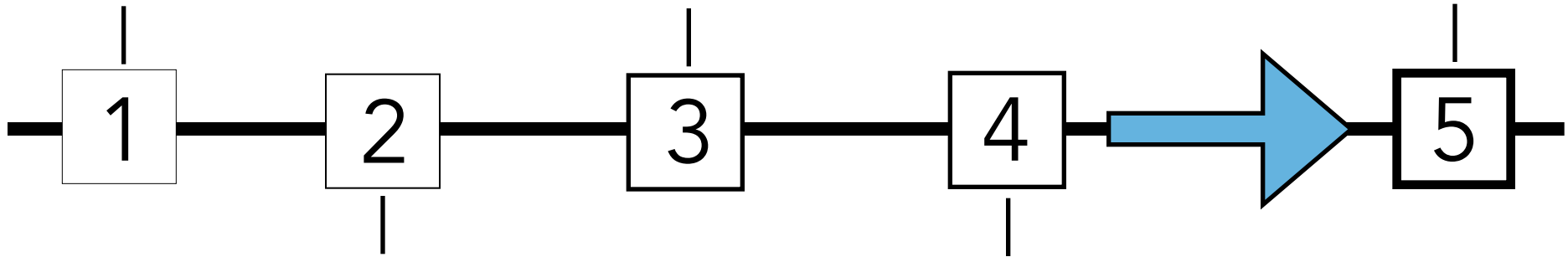
- A wide variety of community stakeholders have seen or been involved in determining the community's draft Take Down Targets and there is strong consensus among the group
- Community has submitted local data to refine the standard multiplier
- Community has replaced 2014 PIT with 2015 PIT or a by-name list

# REPORTING HOUSING PLACEMENTS

- Community has trouble consistently reporting housing placements by the 20th of each month and often submit after the deadline
- Community is unable to pull housing placement data from large data sources (e.g. HMIS) and relies solely on word of mouth

- Community is easily able to report housing placements by the 20th of each month
- Community is able to pull housing accurate placement data from large data sources (e.g. HMIS)
- Community is still figuring out how to augment HMIS data with housing placement data from agencies that DO NOT report into HMIS

- Community is easily able to report housing placements by the 20th of each month
- Community is able to pull housing accurate placement data from large data sources (e.g. HMIS)
- Community is consistently augmenting HMIS data with housing placement data from agencies that DO NOT report into HMIS on a monthly basis so that placement data is not falling through the gaps
- Community has developed a process to consistently and accurately capture veteran housing placements without duplication, including those only known to VA and not captured in CoC's other databases



- Community has trouble consistently reporting housing placements by the 20th of each month but are able to submit by the deadline
- Community is able to pull housing placement data from large data sources (e.g. HMIS) but is still trying to improve its accuracy

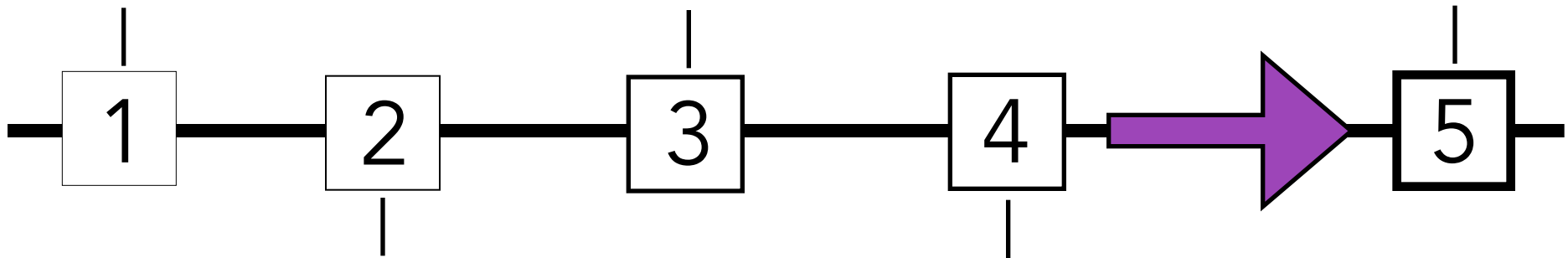
- Community is easily able to report housing placements by the 20th of each month
- Community is able to pull housing accurate placement data from large data sources (e.g. HMIS)
- Community has figured out how to augment HMIS data with housing placement data from agencies that DO NOT report into HMIS, and has developed an outreach process for capturing those placements each month

# COMMUNICATING PERFORMANCE

- Community is not familiar with how their housing placement rate stacks up against their housing placement target

- Community looks at their overall performance during monthly team meetings
- Community is still working toward discussing and publicizing performance beyond the core team meetings

- Every team meeting opens with a look at current performance, across agencies
- Community has taken ownership over its data and dashboards by communicating performance more broadly via traditional channels (i.e. posting on its own website, social medial outlets, etc.)
- Community has developed a process to publicly discuss and showcase current performance via non-traditional channels (i.e. monthly newsletter to all funders, city council meetings in front of mayor, etc.)
- Community leverages public awareness for improvement!



- Community is familiar with how their housing placement rate stacks up against their housing placement target but does not discuss it during team meetings or publicize it more broadly

- Every team meeting, across agencies, opens with a look at current community performance
- Community has taken ownership over its data and dashboards by communicating performance more broadly via traditional channels (i.e. posting on its own website, social medial outlets, etc.)